

MASTER OF SCIENCE IN ANALYTICS

2017 EMPLOYMENT REPORT

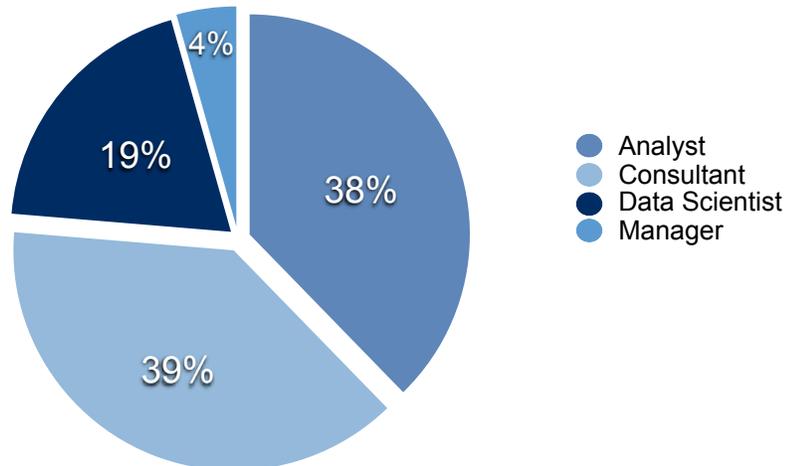
Number of graduates:	118
Number of graduates seeking new employment:	117
Candidates employed at graduation:	93%
Average base salary:	\$95,100
Number of employers interviewing (number on site):	201 (47)
Median number of initial job interviews per candidate:	11.5
Median number of offers of employment per candidate:	2
Job placements facilitated by the Institute:	94%
Estimated ROI payback period in months:	24
Total number of reported job offers:	291
Job placements based in North Carolina:	43%
Job placements based in U.S.:	99%
Candidates reporting job offer data:	100%

Placement results for Class of 2017 reported as of May 15, 2017.

## POSITIONS FILLED

<p>Advanced Analytics Specialist          Analytical Consultant          Analytics and Marketing Senior Analyst          Analytics and Modeling Manager          Analytics and Modeling Senior Analyst          Analytics Consultant          Applications Analyst          Associate Consultant (4)          Associate Data and Analytics Consultant          Card Services Balance Build Account Manager          Consultant (4)          Credit Card Decision and Strategy Support Product Manager          Data Management &amp; Architecture Consultant          Data Scientist (22)          Decision Analytics Associate          Decision Platform Development Manager          GIS Analyst/Consultant          Hosting Technical Account Manager          Industrial Consultant          Informatics/Analytics Senior Specialist          Lead Analyst (2)          Lead Analyst - Wealth and Asset Management          Lead Business Intelligence Analyst          Lead Marketing Analyst (4)          Load Forecasting Analyst</p>	<p>Marketing Optimization Associate          Marketing Optimization Senior Associate          Product Analyst          Product Support Specialist          Quantitative Analyst – Centralized Modeling          Quantitative Analyst – Credit Risk (2)          Quantitative Risk Analyst (3)          Risk Analyst (3)          Senior Analytics Consultant          Senior Analytics/Informatics Specialist          Senior Associate          Senior Associate – Business Analytics and Insights (10)          Senior Associate Analytical Consultant (10)          Senior Associate Analytical Software Tester (2)          Senior Associate Solution Consultant          Senior Associate Solution Specialist (2)          Senior Consultant (3)          Senior Data Analyst (2)          Senior Financial Analyst (2)          Senior Insights Analyst          Senior Marketing Analyst          Senior Marketing Insights Analyst          Senior Model Validation Analyst          Staff Consultant (3)          Validation Analyst</p>
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## MAJOR TYPES OF POSITIONS



## COMPENSATION

	ANNUAL BASE SALARY				SIGNING BONUS
	Total	Prior Work Experience			
		None	1-2 Years	3+ Years	
Mean	\$95,100	\$90,200	\$93,900	\$101,700	\$9,150
Median	\$91,000	\$90,000	\$92,000	\$100,000	\$7,500
75th Percentile	\$100,000	\$94,000	\$99,000	\$110,000	\$14,000
25th Percentile	\$87,500	\$85,000	\$87,750	\$91,000	\$5,000
Maximum	\$140,000	\$108,000	\$110,000	\$140,000	\$25,000
Minimum	\$70,000	\$70,000	\$80,000	\$84,000	\$2,500
N	107	51	15	41	76
% Reporting	100%	48%	14%	38%	71%

Notes: Data with respect to salaries and bonuses are self-reported by graduates (without anonymity) and whenever possible verified by employers in cases where placement is arranged by the Institute (i.e., most candidates). One graduate returned to a sponsoring employer. Two graduates were international Fulbright Scholars and required to return to their home countries; one secured employment at home, and one will remain temporarily in the U.S. as a Fulbright employed in a paid internship before returning home. All other job placements are full-time paid positions. Data are made public here to guide prospective students and employers. Annual base salary figures do not include signing bonuses, relocation allowances or other forms of one-time compensation guaranteed upon signing. Conditional job offers (i.e., those requiring security clearance prior to employment) or other public sector employment are not included in the data. As a STEM-qualified degree, international MSA graduates are eligible for Optional Practical Training (OPT). Commencement is typically held on the first Saturday in May. DISCLAIMER: The Institute has a proven track record of placing graduates in the analytics profession, but it does not under any circumstance offer a guarantee of employment upon completion of the MSA degree.

## EMPLOYERS EXTENDING OFFERS

ABB (Raleigh, NC)  
**Accenture** (Washington, DC)  
**Adobe** (San Jose, CA)  
**Ally Financial** (Charlotte, NC)  
**Ankura Consulting** (Washington, DC)  
ASR Analytics (Potomac, MD)  
**Bain & Company** (Washington, DC)  
Bank of America (Charlotte, NC)  
BeerBoard (Syracuse, NY)  
**Beghou Consulting** (Durham, NC)  
**Carolina Biological Supply** (NC)  
Certona (San Diego, CA)  
**Chick-fil-A** (Atlanta, GA)  
**Cigna** (Raleigh, NC)  
Citadel (Chicago, IL)  
**Cognizant** (multiple locations)  
**Community Care of NC** (Raleigh, NC)  
Conclusive Analytics (Charlotte, NC)  
Cystic Fibrosis Foundation (Raleigh, NC)  
Deloitte (Charlotte, NC)  
Disney (Orlando, FL)  
Elder Research (Charlottesville, VA)  
**Elevate** (Ft. Worth, TX; San Diego, CA)  
Eli Lilly (Indianapolis, IN)  
**ERCOT** (Taylor, TX)  
Evaluserve (Raleigh, NC)  
**EY** (Charlotte, NC; New York, NY, Washington, DC)  
**Facebook** (Palo Alto, CA)  
**Fifth Third Bank** (Cincinnati, OH)  
**Financial Risk Group** (Cary, NC)  
GEICO (Washington, DC)  
Gramener (South Plainfield, NJ)  
Harvard Pilgrim Health (Wellesley, MA)  
Humana (Chicago, IL)  
ICON (Dallas, TX)  
**INC Research** (Raleigh, NC)  
**Interworks** (New York, NY)  
**Jack in the Box** (San Diego, CA)  
Jacksonville Jaguars (Jacksonville, FL)  
**JP Morgan Chase** (Columbus, OH)  
**KeyBank** (Buffalo, NY)  
**KPMG** (Santa Clara, CA)  
**Lash Group–AmerisourceBergen** (Ft. Mill, SC)  
**Leoforce** (Raleigh, NC)  
LPL Financial (Fort Mill, SC)  
**M&T Bank** (Buffalo, NY)  
**Mercado Libre** (Buenos Aires, Argentina)  
Merkle (New York, NY)  
**NetApp** (Durham, NC)  
Northrop Grumman (Washington, DC)  
**Prime Therapeutics** (Minneapolis, MN)  
**Red Hat** (Raleigh, NC)  
Red Ventures (Fort Mill, SC)  
**Rho** (Chapel Hill, NC)  
**RTI International** (RTP, NC)  
**SAP** (San Francisco, CA)  
**SAS** (Cary, NC)  
Teradata (San Diego, CA)  
**The Home Depot** (Atlanta, GA)  
TIAA (Charlotte, NC)  
TrueFit (Boston, MA)  
Uffect (Falls Church, VA)  
Veyo Logistics (San Diego, CA)  
**Visionist** (Columbia, MD)  
Volvo (Hagerstown, MD)  
**Wake Forest Baptist Medical Center** (Winston-Salem, NC)  
**Zencos** (Cary, NC)  
**ZS Associates** (Philadelphia, PA)

**Bold** = employers that succeeded in hiring one or more candidates.  
*List does not include agencies of the federal government.*

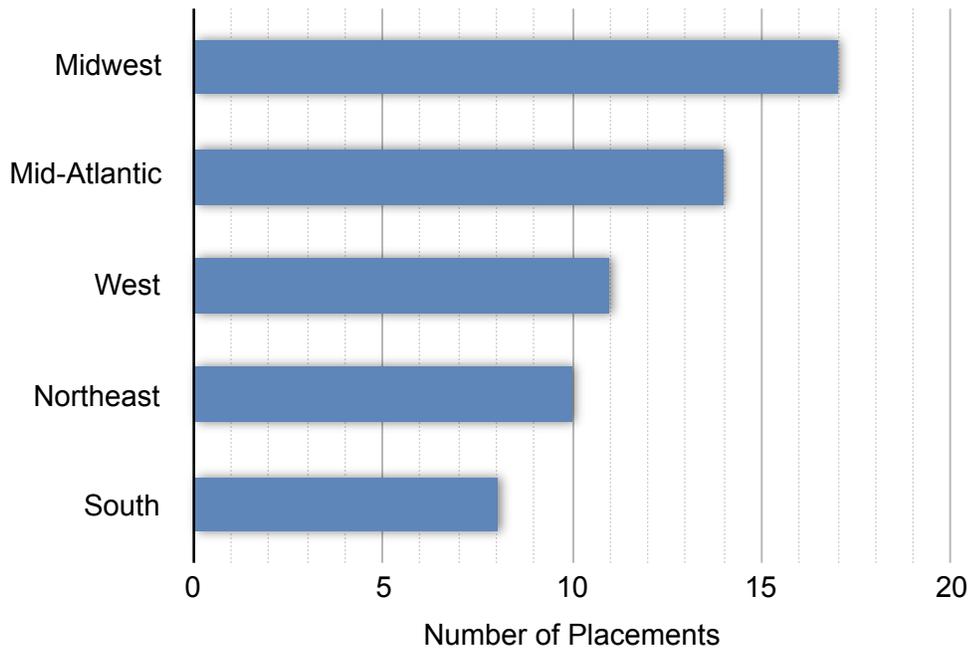
## COMPENSATION BY GEOGRAPHIC REGION

	ANNUAL BASE SALARY				
	North Carolina	Geographic Region Outside North Carolina			
		South	Northeast	Mid-Atlantic	Midwest / West
Mean	\$92,300	\$90,400	\$92,750	\$98,600	\$100,800
Median	\$90,000	\$95,000	\$92,000	\$98,500	\$105,000
75th Percentile	\$98,000	\$95,000	\$94,600	\$104,000	\$108,000
25th Percentile	\$87,500	\$88,750	\$90,000	\$87,000	\$90,000
Maximum	\$125,000	\$98,000	\$110,000	\$140,000	\$126,000
Minimum	\$75,000	\$70,000	\$85,000	\$80,000	\$84,000
N	47	8	10	14	27

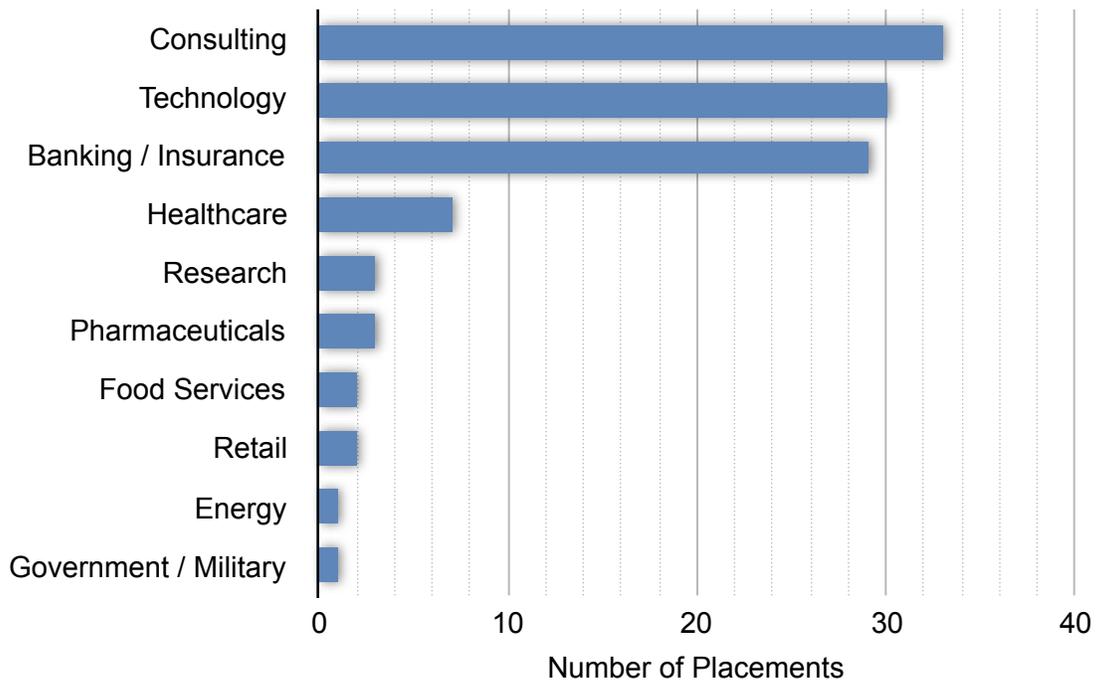
## COMPENSATION BY INDUSTRY SECTOR

	ANNUAL BASE SALARY			
	Consulting	Financial Services	Technology	Other
Mean	\$92,900	\$101,100	\$93,700	\$91,600
Median	\$90,000	\$100,000	\$90,000	\$90,000
75th Percentile	\$97,000	\$105,000	\$94,750	\$98,000
25th Percentile	\$85,000	\$95,000	\$87,500	\$84,000
Maximum	\$140,000	\$120,000	\$126,000	\$125,000
Minimum	\$75,000	\$90,000	\$85,000	\$70,000
N	33	29	28	17

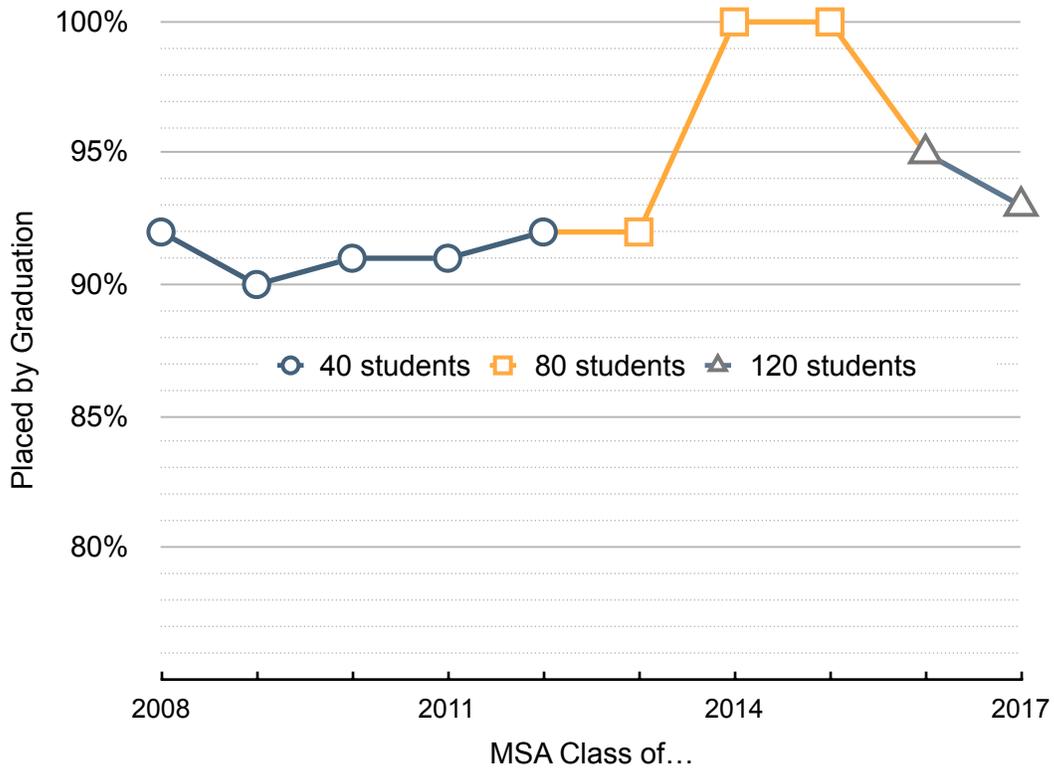
### DISTRIBUTION OF EMPLOYMENT OUTSIDE NORTH CAROLINA BY REGION



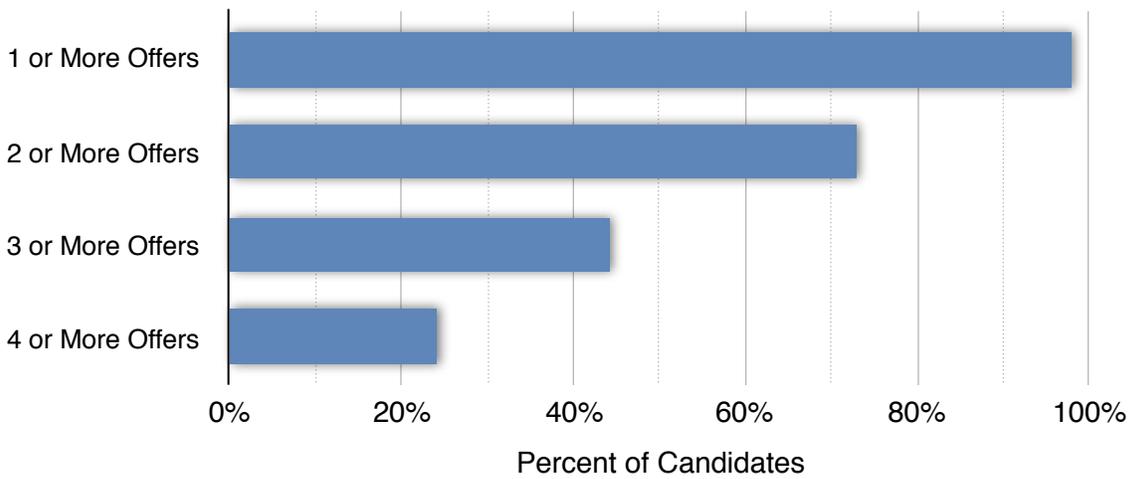
### DISTRIBUTION OF EMPLOYMENT BY INDUSTRY SECTOR



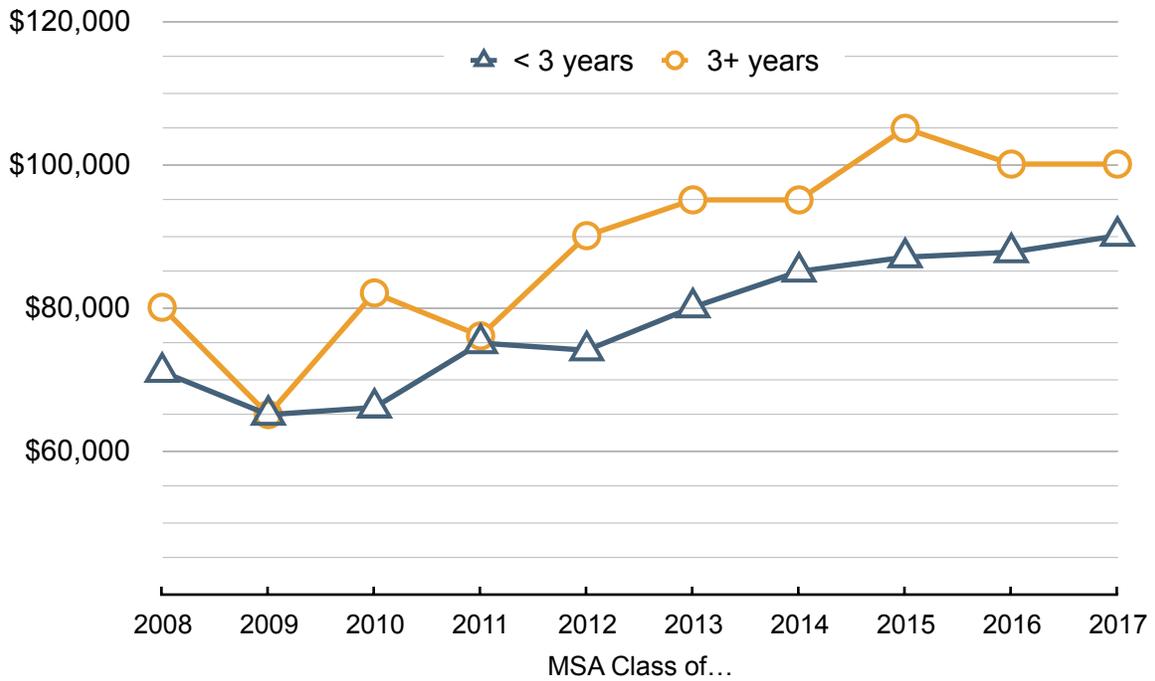
**HISTORICAL TREND IN JOB PLACEMENT RATE  
MSA CLASSES OF 2008 – 2017**



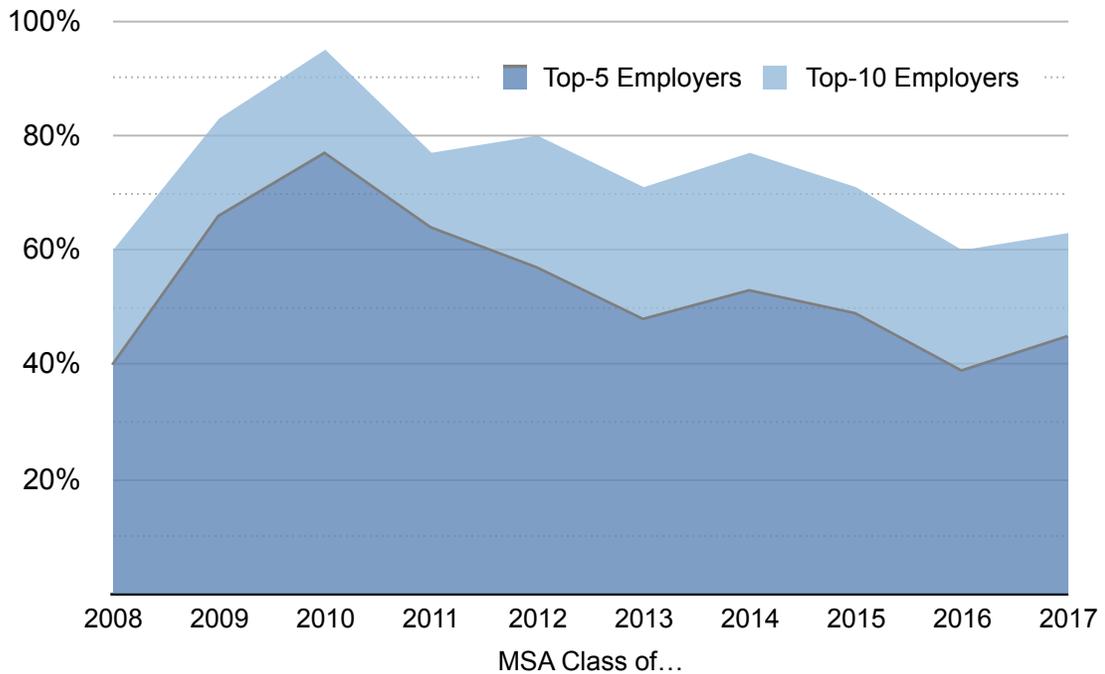
**NUMBER OF JOB OFFERS RECEIVED  
BY GRADUATION**



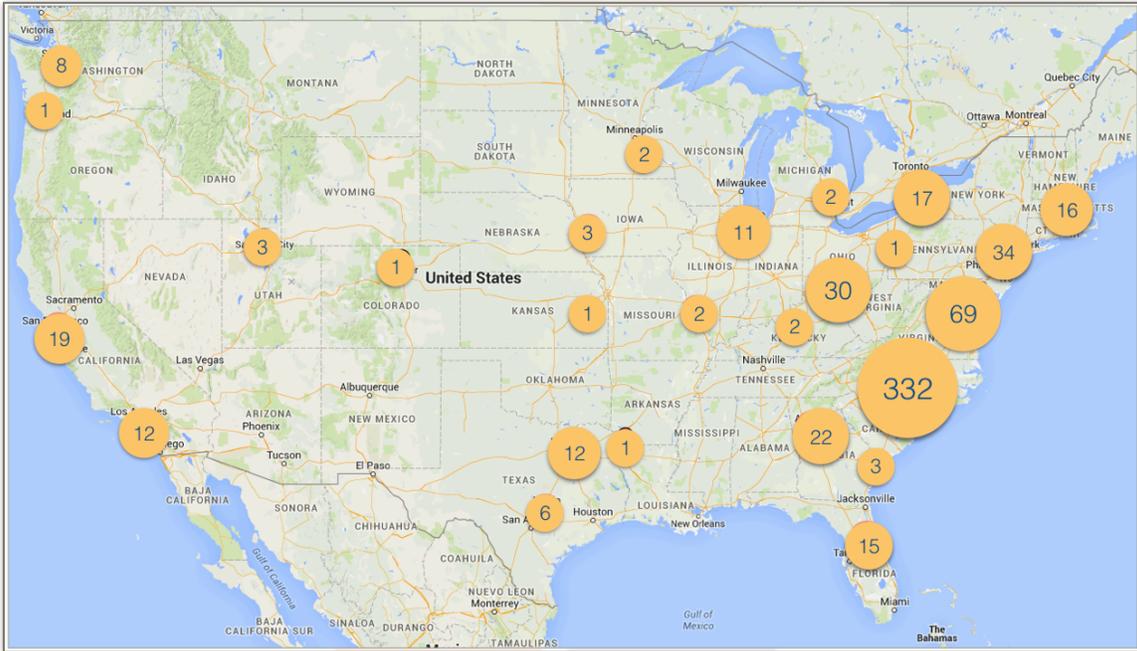
### HISTORICAL TREND IN MEDIAN BASE STARTING SALARY BY LEVEL OF PRIOR WORK EXPERIENCE



### HISTORICAL TREND IN PLACEMENT CONCENTRATION AMONG THE TOP-5 AND TOP-10 EMPLOYERS



## GEOGRAPHIC DISTRIBUTION OF EMPLOYMENT OF U.S.-BASED MSA ALUMNI



Note: 97% of the MSA alumni community (n=650) was employed in the U.S. in 2017.

### EMPLOYMENT BY RESIDENCY STATUS PRIOR TO ADMISSION

	Number of Candidates Employed		Subtotal
	Inside North Carolina	Outside North Carolina	
Non-Resident	12	32	44
NC Resident	36	30	66
<b>Subtotal</b>	<b>48</b>	<b>62</b>	<b>110</b>

Includes candidates returning to a previous employer.

## STUDENT RETURN ON INVESTMENT

	NC Resident	Non-Resident
Number of Respondents	66	41
Pre-MSA Salary Median*	\$50,000	\$50,000
(+) Tuition & Fees	\$26,000	\$44,500
(-) Signing Bonus	\$7,500	\$7,500
Total Investment	\$68,500	\$87,000
Post MSA Salary Median	\$90,000	\$95,000
(-) Pre-MSA Salary	\$50,000	\$50,000
Net Salary Increase	\$40,000	\$45,000
Payback Period (months)	21	23
Net 3-Year ROI	\$127,500	\$142,500
*Based on graduates with full-time employment prior to program entry.		

## PAYBACK PERIOD CALCULATION

$$\text{Payback Period (in months)} = \frac{(\text{Pre-MSA Salary} + \text{Tuition}) - \text{Signing Bonus}}{\text{Post-MSA Salary} - \text{Pre-MSA Salary}} \times 12$$

Notes: The response rate was 100-percent. Respondents provided information about their pre- and post-MSA annual base salaries, signing bonuses, and residency status (which determines tuition payments). Sixty-two percent of respondents were NC residents, and 52-percent were employed full-time prior to entry. The median salary increase was \$39,480; all but one respondent reported an increase in salary. The ROI payback period calculated for each of 107 candidates employed by graduation, based on their individual circumstances (residency, tuition, pre- and post-salaries, and signing bonuses), yielded a median payback period of 24 months.

Students are assumed to forgo one-year of earning, even though the MSA program is only 10-months in duration. The average pre-MSA salary is estimated based on those candidates working full-time prior to entry in the program. Pre-MSA salaries ranged from \$30,000 to \$147,000. Candidates without prior work experience are estimated to have foregone an annual salary of \$49,250, which is an estimated based on reported salary data for candidates with 1-2 years of prior work experience.

The payback calculation does not take into consideration interest incurred by students who borrow to finance their education. Thirty-seven percent of students took on debt to pay tuition, borrowing a median of \$28,870. The average ratio of starting base salary to debt was 3:1.

## RECRUITING TIMETABLE – MSA CLASS OF 2018

New cohort of 115 students arrives in:	June
Basic demographic profile of new cohort published by:	July 1
New student roster available on Institute web site by:	July 15
Employer information sessions hosted beginning first week of:	September
<b><u>Student Profile Book</u></b> available on web site by:	October 1
<b><u>Student Resume Book</u></b> sent to employers by:	December 1
On-site interviews begin second week of:	January
Student placement decision date before second week of:	March
Graduation date normally in the first week of:	May
<b><u>Employment Report</u></b> published on web site by:	June 1
Candidates typically begin employment by the first week of:	June
Open job positions can be circulated to MSA alumni:	Upon receipt

MSA recruitment is managed entirely by the Institute as a service provided free of charge as a courtesy to employers.

## DISCLAIMER

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## DIRECTOR'S CERTIFICATION

The report of employment outcomes referred to above present fairly, in all material respects, the employment of the Institute's students at graduation as of May 15, 2017 in conformity with principles generally accepted among universities in the United States of America.



Dr. Michael Rappa  
Institute Director

Source URL: <http://analytics.ncsu.edu/reports/employment/MSA2017.pdf>

<http://analytics.ncsu.edu>

**NC STATE UNIVERSITY**